

Professional Experience:

Gary Brown is a California licensed real estate broker who joined HL Commercial Real Estate in 1996 and has been and has been actively involved in sales, leasing, development and management of land and investment properties since 1958. Mr. Brown specializes in investment property sales with an emphasis on single tenant, net leased investment properties.

Over his career, Gary has closed hundreds of transactions with an aggregate value of over \$550 million. Most of Gary's clients are seeking to complete IRC 1031 tax deferred exchanges.

Education:

- BA – College of Marin, Kentfield, CA

Achievements:

- HL Commercial Real Estate Top Producer/Gross Commissions – 2015
- HL Commercial Real Estate Top Producer/Gross Commissions – various years

Affiliations:

- National Association of Realtors – Member
- California Association of Realtors – Member
- Marin County Board of Realtors – Member until 2000



Gary Brown
Salesperson Associate

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Selected Sales Transactions:

- Office Building – 650 E. Blithedale Ave., Mill Valley
- Office Condo Project – 55 Professional Ctr. Parkway, San Rafael
- Office Building – 32 Professional Ctr. Parkway, San Rafael
- Tresch Triangle Shopping Center – Novato
- Office/Warehouse Building – 37 Pamaron Way, Novato
- Salvation Army/Sleep City Shopping Center – Santa Rosa
- Boyd Court Residential Condominiums – San Rafael
- Union Bank Building – San Rafael
- Bevmo Shopping Center – San Rafael
- Shoreline Business Park-Home Depot Site, San Rafael
- Captains Cove Residential Condo Development Site – San Rafael
- Bahia Residential Development Site – San Rafael
- Sherwin Williams Paint Store Buildings – Phoenix, AZ; Bullhead City, AZ; Beloit, WI; Richland, WA; Chillicothe, OH
- Family Dollar Store Buildings – Las Animas, CO; Walsenburg, CO; Tremonton, UT; Amarillo, TX; Lubbock, TX; Williams, AZ; Albuquerque, NM
- Advance Auto Store Buildings – Beaumont, TX; Texarcana, TX; Temple, TX; San Antonio, TX; Little Rock, AR; Waverly, OH; Magnolia, AR; Monticello, AR; Cleveland, MS
- Dollar General Store Buildings – Jackson, MS; Lawton, MS; Bartlett, TX; Stephanville, TX; Raymondville, TX; Houston, TX
- Autozone Store Buildings – Olympia, WA; Paradise, CA