

Professional Experience:

Robert Knez is a California licensed real estate broker and has been actively involved in sales, leasing, development and management of over \$2.0 billion dollars of commercial and investment properties since 1978. Mr. Knez is a founder, CEO and Managing Broker of HL Commercial Real Estate and HL Commercial Property Management. Mr. Knez actively supervises management of over 50 properties including his own personal real estate investment portfolio.

Mr. Knez has represented numerous local, regional and national companies in sale and lease transactions throughout California and other states. He has extensive experience and has completed several hundred single tenant net leased ("STNL") property transactions, where properties are leased by national companies.

Mr. Knez is married, lives in San Rafael, and has been a resident of Marin County since 1967.

Education:

- St. Ignatius College Preparatory, San Francisco
- College of Marin, Kentfield
- Certified Commercial Investment Council Advance Real Estate Courses

Achievements:

- Publication of numerous commercial real estate articles
- Expert Court Witness
- Court Appointed Receiver



Bob Knez
CEO/Principal Broker

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Affiliations:

- Northern California Commercial Association of Realtors (NCCAR)
- International Council of Shopping Centers (ICSC)
- North Bay Commercial Brokers Group (NBCBG)
- Bay Area Real Estate Information Services (BAREIS)
- Institute of Real Estate Management (IREM)
- National Association of Realtors (NAR)
- California Association of Realtors (CAR)
- California Apartment Associations (CAA)
- San Rafael Chamber of Commerce
- Board/Committee of Various Non-Profit Organizations

Selected Single Tenant Net Leased Sale Transactions:

- Sherwin Williams Paint Store Buildings – Chillicothe, OH; Eagleton, CO; Anchorage, AK; Boise, ID; Bullhead City, AZ; Elk Grove, CA; Auburn, CA; Beloit, WI; Phoenix, AZ (2); Woodland, CA
- Sherwin Williams Regional Offices – Phoenix, AZ
- Sherwin Williams International Aircraft Coating Facility – Andover, KS
- Denny's Restaurants - Vallejo, CA; Lakewood, CO
- Jiffy Lube – Rosamond, CA
- Rite Aid – Garden Grove, CA
- FedEx Distribution Building - Oneida, NY
- Bank of America – Gresham, OR; Salem, OR
- KFC Restaurant – South Lake Tahoe, CA
- Lyon's Restaurant – Visalia, CA
- Baker's Square Restaurant – Visalia, CA; Cleveland Heights, OH
- Burger King Restaurant – Vacaville, CA
- Wendy's Restaurant – Yuba City, CA; Porterville, CA
- Stop N Shop – Madison, WI; Beloit, WI
- Autozone – Oakland, CA
- Carl's Jr. Restaurant – San Jose, CA
- Autozone – Chico, CA
- Quik Stop Markets – Oakland, CA; Felton, CA
- Jack in the Box – Mill Valley, CA
- Home Depot Building - San Rafael, CA

Selected Sales Transactions:

- 170 Ford Way, Novato, CA - 6,700 sf Industrial Building
- 22 Digital Dr., Novato, CA - 24,000 sf Industrial Building
- 810 Fifth Ave., San Rafael, CA - 6,800 sf Office Building
- 818 Fifth Ave., San Rafael, CA - 11,600 sf Office Building
- Carriage Crossing Shopping Center - Salt Lake City, Utah
- Cedar City Towne Center - Cedar City, UT
- 1392 E. Main St., Woodland, CA - 8,900 sf Retail Strip Ctr.

Selected Lease Transactions:

- 10 Year NNN Home Depot/Yardbirds, San Rafael, CA (18,995 sf)
- 10 Year NNN – Dollar Tree Stores, Salt Lake City, UT (10,600 sf)
- 99 Year NNN Ground Lease – 2100 Market St, SF, CA (Construction High Rise Dev.)
- 20 Year NNN Ground Lease – Texas Roadhouse, Fairfield, CA
- 10 Year NNN – Wendy's Restaurant, Yuba City, CA
- 10 Year NNN – Peet's Coffee, San Rafael, CA
- 10 Year NNN – Good Earth Natural Foods, Mill Valley, CA (27,250 sf)
- 10 Year NNN – Pacific Sales/Best Buy, San Rafael, CA (19,000 sf)
- 10 Year NNN – Goodman Lumber Co, Mill Valley, CA
- 10 Year NNN – Rack N Road, San Rafael, CA
- 7 Year Office Lease –777 San Marin Dr, Novato, CA (10,700 sf)